



NDI NEWS

National Drycleaners Institute



Address:
83 W. Schaumburg Rd.
Schaumburg, IL 60194



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Email : Info@ndiedu.com



SB 1617 (Not Passed)

This bill was created to ban the use of Perchloroethylene 'Perc' in only dry cleaning facilities throughout Illinois starting January 1, 2030. Please refer to the following page for further details or go to <http://www.ilga.gov/> and search SB 1617.

HB 2777 (Passed)

Many dry cleaners have been voicing their opinions that license fees should be able to be paid with a business check and credit cards. However, these kind of changes to the Drycleaners Environmental Trust Fund of Illinois need to be made by legislation. Therefore HB 2777 was filed by Representative Tom Cross on February 18, 2011.

On May 17, 2011 this bill passed both houses.

“For license fees due on or after July 1, 2011, any person who violates subsection (a) of Section 60 of this Act by failing to pay the license fee when due may be assessed a civil penalty, beginning on the 31st day after the license fee is due, in the following amounts: (i) beginning on the 31st day after the license fee is due and until the 60th day after the license fee is due, \$3 for each day during which the license fee is not paid and (ii) beginning on the 61st day after the license fee is due and until the license fee is paid, \$5 for each day during which the license fee is not paid.”

For further information regarding HB 2777 please check out <http://www.ilga.gov/> and search HB 2777.



CHINA HANGER TARIFF

In 2008, NDI has sent out a surveys to dry cleaners throughout Illinois. We received approximately 670 cleaners responses within two weeks. With the information gathered from the survey responses, NDI's chairman attended the ITC Hearing in Washington D.C. He was notified that hanger manufacturing rates were different for every manufacturing company. Please check out NDI's August of 2008 newsletter for more detailed information.

Currently, the tariff has been decreased to 3.9% tax. The tariff has been lowered however the hanger prices have been increasing in Illinois. Dry cleaners have been confused on why this is occurring and NDI does not have an answer besides that we are offering a group purchasing for hangers. This offer is valid for our members only who are current with their membership payments.

NDI SURVEYS CLEANERS VOICE

- 2006 The Fund license fee was changed
- 2008 The Fund license fee was changed
- China hanger tariff : cleaners impact
- Governor swept 2 Million dollars
- (sent letters to the House of Representatives and the Governor)
- 2009 City of Chicago Perc Phase Out
- 2010 Fund license fee decrease
- Perc Phase Out SB 6115
- 2011 SB 1617
- HB 2777

LICENSE CATEGORY

In 2011, several dry cleaning facilities have been contacted by the Drycleaners Environmental Response Trust Fund of Illinois stating that there was more solvent purchased in the previous year than stated by the dry cleaner owner. Dry cleaners and suppliers submit their receipts to the Trust Fund to make sure of all the solvent purchases. The Trust Fund then notifies the dry cleaning facility if there is a discrepancy in solvent purchase amount. If the amount is lower, it is not a huge deal but if more solvent was purchased you must pay the higher category plus the late fees are up to \$5 per day that you paid late. Please make sure to pay the right category amount on time or you will incur late fees. If you have any questions or need help, please call NDI.

about Perc

With the help of over 661 dry cleaners and 2840 customers SB 1617 did not pass on Wednesday May 4, 2011. Eleven to seven the bill died in committee. What does this mean for Illinois dry cleaners? This means that we can use Perc in our dry cleaning facilities.

NDI purchased Perc spray cans from local auto body shops. These cans were proof that Perc can be found everywhere and purchased by anyone. These cans can be sprayed at your home and contaminate your house property. NDI mentioned that dry cleaners use a small consumption of Perc nationally, less than 5 percent.

NDI would like to thank everyone for their hard work and dedication in helping with this bill. We would like to inform you that this is not a cheap process. NDI understands that the economy is hurting our industry but without the membership payments from our members we can help.

For further information regarding SB1617 please check out <http://www.ilga.gov/> and search SB1617. This will show you a calendar of events for this bill filed by Senator Heather A. Steans.

Thank you Representatives

Daniel V. Beiser (Alton), Adam Brown (Decatur), Linda Chapa LaVia (Aurora), Marlow H. Colvin (Chicago), Fred Crespo (Streamwood), Sr. Jim Durkin (LaGrange), Sara Feigenholtz (Chicago), Thomas Holbrook (Belleville), Eddie Lee Jackson (East St. Louis), Karen May (Highwood), Deborah Mell (Chicago), Michelle Mussman (Schaumburg), Elaine Nekritz (Des Plaines), Chris Nybo (Lombard), Brandon W. Phelps (Harrisburg), Raymond Poe (Springfield), Dennis M. Reboletti (Addison), Dan Reitz (Sparta), Chapin Rose (Charleston), Wayne Rosenthal (Litchfield), Joe Sosnowski (Belvidere), Cynthia Soto (Chicago), Ed Sullivan, Jr. (Mundelein), Michael W. Tryon (Crystal Lake), Patrick J. Verschoore (Rock Island), Dave Winters (Rockford), Michael J. Zalewski (Summit)

Letter from the IEPA Chief, Bureau of Land

Although Senate Bill 1617 unanimously passed the Senate on March 31, the bill has not yet passed the House Environment and Energy Committee, and it is unlikely to do so this spring. Sometimes it takes two, three, or more years for a bill to pass both the Illinois House and Senate. The Illinois EPA strongly supports this bill because we believe that a phase-out of perc in the dry cleaning industry will help protect the State's groundwater and drinking water. We also believe that Senate Bill 1617, which was developed by the Clean Technology Task Force for Commercial Clothes Cleaning, strikes a reasonable balance by addressing these significant public health concerns in a manner that recognizes both the immediate and long-term needs of the dry cleaning community.

We look forward to comments and suggestions from your members and others in the dry cleaning community as to how Senate Bill 1617 can be improved. As I mentioned to you at our meeting, the Illinois EPA believes that it is very important to have a specific date in the law by which the use of perc by the dry cleaning industry should be phased out, and I ask that you please keep that in mind as you develop comments on Senate Bill 1617.

Best wishes and I hope that we can discuss this matter again in the near future.

Scott O. Phillips
Chief, Bureau of Land
Illinois Environmental Protection Agency



Dear Customer,

We would like to thank you for helping us oppose SB 1617. On Wednesday May 4, 2011 the vote was 11 to 7 in our favor. Senate Bill 1617 will not at this time proceed to the House floor even though the bill had previously passed unanimously in the Senate since it has not passed out of committee.



The Representatives on the House Energy and Environment Committee understood how this would affect the small business owners (dry cleaners) and our customers. The Representatives wanted to help keep the dry cleaners in business and understood our concerns for the industry as well as the environment.

This issue of banning Perc may arise again and if it does we would love your help once more. It was very beneficial to have your help and we greatly appreciated the time and effort you put in, in helping our dry cleaning facility. We understand that you are busy and we are very grateful for the time you placed into signing a letter to the Representatives.

There were over 2840 customer letters signed, in which were presented to the Representatives. Your letters showed proof that not only the dry cleaning owners would be affected but also you, the customer.

Thank you again for all your help. You have been a valued customer and we look forward to working with you.

Difference Between Illinois and Other States

- Continuing education courses
 - Machine safety, operating, maintenance
 - Boiler safety, operating, maintenance
 - PERC handling
 - Site Remediation (Clean up)
 - Third party inspections
 - And etc
- Secondary containment pan
- Water treatment machine
- Changed dry cleaning machines
 - First to Fourth
- Established a clean up Fund
- Trust Fund
- Vast reduction in PERC usage
- Third Party Inspections
 - (by the Fund and compliance programs)



NDI Website Benefits

Compliance Documents

Are you having problems filling out your logs, keeping track of all the paperwork/ receipts and etc in your dry cleaning facility? Do you know how to use a computer/ internet? If so, sign up with NDI's website and these problems can be resolved almost instantly. You can save your documents such as solvent purchase receipts, solvent waste receipts, logs and much more online. NDI understands that it is hard to keep five years worth of paperwork with you at your facility and has come up with this program to help out our members. If an inspector comes by, all you have to do is print the information from the website and show them. It's that just easy.

For questions call 847-791-9973
<http://www.ndiedu.com/demo/mypage/myequipmentlog.php>

Advertising/Sponsor

Sponsoring with NDI will place your name to over 10,000 homes and businesses every-time our newsletters are mailed out. What are you waiting for?

Buying/Selling

NDI can help you sell your plant, drop off, coin laundry, machines and etc on our website. You may post as little or as much information to make your business or equipment appealing to others. Why is this available on our website? This saves you time and effort looking for places to place your ad. NDI understands that you work long hours and do not have much time to look for advertising opportunities. We have hundreds of traffic coming into our site daily for many reasons. So if you are looking to sell, buy, hire employees and etc. NDI's website may be right for you.

Your own homepage

Another one of NDI's website benefits is that NDI can give your cleaners a website through NDI. It is for you and your customers to access your facilities. You can choose from several templates and place coupons, deals, specials and etc for your customers to use on their next incoming order. If you would like your own web address, domain name, it will have to be purchased separately but it's easy, just call NDI and someone can help you.

All business should have some sort of web presence so that potential customers and clients can easily look up prices, hours and services available at your facilities. Having a website can grow a customer base by adding advertisement and special one time offers. Having all your pricing and hours in an easy to find space on the web will make it easy for your current customers to stay update of any changes also.

NDI Sign Program

NDI's sign program is a display advertising for your customers and future customers to see. The display inside includes business hours, offers, coupons, services, holiday hours, discounts, and etc. Traditional media such as newspapers, television, radio, or direct mail are older ways of bringing in new a customer base. In 2010, it was estimated that more than \$300 billion was spent for online advertising just within the United States.

When your customers are in your dry cleaning facility they can be reminded of the other services you provide such as: alterations, rugs, curtains, leather, wedding dresses, laundry, fur, blinds, suede and etc. This program is like an infomercial for your facility.



<http://www.NDIEDU.com>

info@ndiedu.com



GROUP PURCHASING

Group purchasing has been a service provided by NDI since the establishment in 2004. NDI has been trying to help their members in many ways such as saving money. "A penny saved is a penny earned." NDI has been working together with several companies providing our members with a group discount rate. Our intention is to help out dry cleaners in this poor economic time period.

China tariff prices have gone down this year, however hanger prices have been increasing. This happened in 2008 and is happening again. NDI board members have decided to have another group purchasing for current payment NDI members only. If you are not a current NDI member, please join and you will receive all the benefits with our members. Please check out the following pages for some of the companies offering NDI members discounts.

HAIGES MACHINERY, INC.

You've come to the right place for Commercial Laundry and Commercial Dry-Cleaning Equipment!

PARTS * SALES * SERVICE

1-800-542-2828

info@haigesmachinery.com



\$500.00 REBATE

With the purchase of any dry cleaning machine

QUALITY - AFFORDABILITY - DEPENDABILITY

- Over 35 years of experience building dry cleaning machines
- Perc, Hydrocarbon, and Alternative Solvents
- 40, 50, 60, 80, 95 lb. capacities
- All at a price you can afford!

With Fibimatio you can be assured you are getting more than a dry cleaning machine.

IRBIMATIC

For a dealer in your area contact:
1-800-220-0630

Disclaimer: LIMITED TIME OFFER. Cannot be combined with any other offer. See visit us online for details. Your membership is required to receive this rebate.

10% OFF

All Parts

NDI MEMBERS ONLY

(Payments must be current & verified)

HYDRODYNAMICS CONSULTANTS, INC

(630) 362-8877

www.hydrodynamicsconsultants.com

LOVITT BLINDS

DROP OFF SERVICE

708-969-1588

UltraSonic Blind Cleaning
mini blinds, vertical blinds, pleated shades, cellular shades, silhouette shades, luminette sheers, viginettes, faux wood blinds & more

WILL FULLY REMOVE ALL
Nicotine, Soot, Grease, Grime, Oils, Dirt & Dust

destroys ALL bacteria
removes Pollen & Dust Particles

Your blinds look like NEW (for a fraction of the cost of new blinds), but you'll be able to breath easier too!

30% commission
NDI members Only
(Payments must be current & verified)

Moseley Plumbing
MasterBath, Inc.

9 Crystal Lake Plaza
Crystal Lake, IL 60014
sales@moseleymasterbath.com
www.moseleymasterbath.com

Over 35 years in the plumbing business

\$80 Back flow inspection
NDI members only (will be verified)

Tests and certifies your back flow valves
Services: Plumbing, water heaters, faucets, pipe repair, rodding

(815) 459-7882

SSWSI

Stericycle Specialty Waste Solutions, Inc.

(877) 978-7918
FAX: (219) 886-3519

CHEMICAL DISPOSAL Services, Inc.

Quality Fluids

Receive \$1 per gallon check
(up to \$200 per year/per facility)
must be told that you are a NDI member when placing the order and NDI membership current payments

After NDI has verified that you have ordered from Quality Cleaning Fluids and paid our membership fee you will get a check from us.

For example if you purchase 50 gallons of Perc from Quality Cleaning Fluids, you will receive \$50 from NDI. Please call 847-791-9973 for questions and details.

(847)451-1190
9216 W Grand Ave Franklin Park , IL 60131

Steve Saitelbach

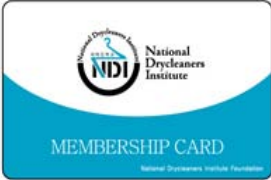
4711 Golf Rd. Suite 802
Skokie, IL. 60076
847.674.1202
Fax 847.674.1492
ss-sji@sbcglobal.net

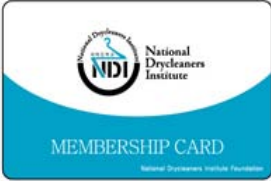


NDI MEMBERSHIP BENEFITS



(For further information please call NDI)

Description	NDI Member (\$100 Yearly)	NDI Compliance Member (\$200 Yearly)
NDI Homepage Website (Under Construction)	0	0
Cleaners Homepage with Templates	0	0
Job Bank, Selling/Buying used Machines, and Business trade	0	0
Online EPA Logs Generated, Solvent/Waste Receipts Uploaded	0	0
Fund Insurance and Paperwork Consulting	0	0
Group Purchasing	0	0
Contamination consulting	0	0
Education (Machine Maintenance, Wet Clean, and etc.)	0	0
Compliance Program Registration		0
Compliance Program Online		0
Four CEU credits and more		0
Third Party Inspection Yearly		0



Japanese Sushi Restauraunt

SA Gano

110 N Hough St
Barrington, IL
(847) 382-8980

Food/beverage 10% off

US Sewing Automation, Inc.
160 W. Industrial Dr. Gilberts, IL 60136
847-428-8522

**New & Used Sewing Machines
Onsite Service on all Brands
Parts, Supplies & Repairs**

Service Rate \$68/hr.
no travel charges
In the Chicagoland area

20% OFF
NDI Members
(Payments must be current & verified)



**The Waste Water Treatment
of Choice by Drycleaners**

TEL. 800) 708-2070

- 1220 Cool Vapor
- 1220 AD Alarm detector
- 1220 ADAF Alarm Auto Fill
- 1220 AF Auto Fill
- 1220 S Steam Vapor
- 1220 SAF Steam Auto Fill
- 1220 SAD Steam Alarm SUPREME



Automatic 24/7
MAIN FILTER MODEL 1220 SUPREME 24/7
SECONDARY FILTER GASKET ALARM
GALAXY has no pumps, floats or moving parts.
Mention NDI membership.

Galaxy Waste Water Treatment Unit

NDI Member Benefits

These following companies are giving special discounts for current NDI members only. Take advantage of these promotions. Sign up now!!

Company Name	Benefit	Contact
Haiges Machinery	10% off all parts (clearance items not included)	800) 542-2828
Firbimatic	Purchase New Machine \$500.00 Factory Rebate	847) 515-2345
US Sewing	Within 70 miles from NDI, no traveling fee and 20% off parts and repair services	847) 428-8522 Don
Cleaners Max	All repair services 10% off	847) 312-8458 Mr. Chang
Unico Machinery	All repair services 10% off	773) 981-8949 Mr. Kim
Grace Machinery	All repair services 10% off	847) 293-5028 Mr. Jung
Mosley Plumbing	Back flow inspection \$80 (no extra fees)	815) 459-7882 Michael Mosley
B-Control	All repair services 10% off	630) 802-0570 Mr. Bae
J-Tech Machinery	All repair services 10% off	630) 945-8484 Mr. Jung
Old Chemical Disposal SSWSI	30 Gallon Drum - \$189.00 plus manifest Regular Filter - \$33.50	877) 978-7918 or NDI
Quality Fluids	\$1 rebate per gallon (up to \$200 per year)	847) 451-1190 847) 791-9973
SAGANO Japanese Restauraunt	Food and Beverage 10% off	847) 382-8980
VIP Autobody	All Car Repair Bodywork 10% off	847) 985-5880
J Tech	CleanTouch (Cleaners Program): \$250.00 off All Computer Service: 10% Off	847) 833-5135 Justin Kim
Lovitt Blind	30% commision	708) 969-1588



FUND INSURANCE

Trust Fund Insurance premium can be divided into two installments. (Please see the chart on the left. Remember to pay the balance in full by December 31, 2011. Late payments have a 10 day grace period. However, if the payment is not received within the extended 10 days, your insurance will automatically be cancelled. Without it, there can be a clean up fee from \$300,000 and over \$500,000 coming out of your pocket.

Insurance must be renewed every year and the renew date is different for every facility. Many of our members have a June renewal date so please check and renew before you lose your insurance. There is a 10 day cancellation notice sent to you if you have not paid. If you have remedial benefits and you miss your insurance payment, you will automatically lose your remedial benefits. If you are receiving or will receive benefits from the Drycleaners Environmental Trust Fund of Illinois, please verify once more to ensure you are insured.

Please call NDI if you have any questions. The paperwork needed to renew your insurance is the following: Fund renewal application (fill out and sign), Past twelve months repair logs, insurance premium payment, compliance program certificate copy. NDI members do not need to worry about the compliance program certificate, we send it directly to the Trust Fund.

HELP NDI

NDI has been working hard throughout the years for it's members since it was established in 2004. The only source of income is our NDI membership fees. NDI understands that the economy has been rough but in order to help our members we need a source of income coming in. We have been working but have not made a profit. NDI would like to continue helping it's members with paperwork, providing information, discounts and etc, however we need your help. Please pay your membership fees on time. Our benefits only apply to current status members. We hope you understand and will help us. Thank you for all your support throughout the years. NDI could not have grown without your help.

NDI
83 West Schaumburg Road
Schaumburg, Illinois 60194
(847) 791-9973



JOIN NDI (See page 6 for more details)

- * Dry cleaners homepage
- * Online EPA logs
- * Online receipt uploading
- * Paperwork consulting
- * Group purchasing
- ** Compliance program registration
- ** CEU
- ** Third party inspection
- * and etc

3RD PARTY INSPECTION

A 3rd party inspection is required to be completed bi-yearly or yearly depending on the facility if you have insurance with the Trust Fund. Since many dry cleaning facilities have either changed ownership or compliance programs, NDI recommends our members to get a 3rd party inspection yearly. NDI ensures its members that their 3rd party inspection will be completed within the year from their previous inspection. Also many of our members require yearly inspections due to an error in the previous years.

RUMORS (SB1617)

SB 1617 has died in this session. The rumors are said to be since NDI stopped SB 1617, there will be a stronger bill against dry cleaners next year. Please see page 2 of this newsletter to read the Illinois Environmental Protection Agency Bureau of Land Chief had written to the dry cleaners after SB 1617 did not pass. Reading this letter should clarify the rumors. IEPA would like to work with the industry to change SB 1617. NDI would like your help now and in the future. NDI has been working hard to help the dry cleaners and would like your help. Please support and help dispel these rumors about NDI. Thank you for all the support throughout the years.

